LAURA VIRILI Educating Advisors on Client Acquisition Thru Social Media

LinkedIn Key Elements Checklist - Optimize Your Profile!

Тор	LinkedIn Elements	Specs*	Details
	Photo	400x400px	Professionally taken, business casual, friendly, engaging, approachable.
	Name	60 chars	Display your name as people know you. Include designations, certifications, advanced educational degrees.
	Headline/Title	120 chars	Verify your title and functional role
	Contact Info		Complete your contact info. Note: only visible to 1st degree connections.
	Summary	2000 chars	Differentiate yourself, written in the 1 st person. Opportunity to make the right people 'feel' a connection to you. Humanize yourself. Add keywords!
	Experience	2000 chars	Talk about why you decided to become an advisor, years of experience, If you are part of a team showcase the team.
	Volunteer Experience & Causes	unlimited	Show your human side as well as who you are beyond the professional.
	Groups	Up to 100	Join Groups. Order them so the 7 most important show on your profile. Stay active with your top 3-5 groups thru relevant contributions.
	Influencers	500+	There are 500+ LinkedIn Influencers. Follow the ones that you admire from a personal and professional perspective.
	Companies	unlimited	Follow your company, your competition and companies of interest.
	Content		Share approved content. Positions you as a modern, progressive advisor, keeps you top of mind, great for branding and impressions.

^{*} Details including sizes (in pixels), character limits, availability, etc. as of May, 2017